



Alexander Shapiro

Partner

ashapiro@pbwt.com

212.336.2935

Alexander Shapiro is Co-Chair of the firm's Corporate department. His practice focuses primarily on corporate finance, mergers and acquisitions and workouts involving residential mortgage backed securities (RMBS). He has represented numerous clients in a variety of industries in connection with Initial Public Offerings, other registered equity and debt offerings, tender offers, going private transactions, Rule 144A offerings, PIPE transactions, acquisitions involving public and privately-held companies, private equity and venture capital financings and commercial credit transactions.

In addition, Mr. Shapiro has extensive experience representing financial guaranty insurers and institutional investors in workouts, restructurings and litigation involving RMBS transactions, and is co-chair of the firm's Structured Finance Litigation Practice Group.

Mr. Shapiro's practice also involves a substantial amount of general, day-to-day corporate representation of clients in a variety of matters, including Exchange Act and SRO compliance and reporting, general commercial contracts and corporate governance matters.

Mr. Shapiro's particular industry experience includes financial services, marketing communications, educational services, media and entertainment, consumer products and REITs.

Representative Matters

Financial Guaranty Insurers and RMBS Investors

Representation of financial guaranty insurers and RMBS investors in connection with more than 100 separate RMBS transactions, including analysis of rights and remedies, review and evaluation of third-party performance, assessment and negotiation of repurchase (put-back) claims, waterfall disputes, amendment of transaction documents to restructure servicing arrangements, litigation, and negotiated settlements.

Outdoor Advertising Company

Representation of an international out-of-home advertising company in connection with the largest franchise contract ever awarded by a municipality for installation, maintenance and advertising on street furniture.

Venture Capital Fund

Sale of a leading provider of enterprise instant messaging services.

Swiss Medical Technology Company

Strategic equity investment and distribution agreement with U.S. consumer medical device company.

Leading Education Services Company

Sale of \$10 million of preferred stock in PIPE transaction; acquisition of assets of web-based solutions provider; Initial Public Offering; sale of \$27 million of preferred stock in private placement to venture capital investors; consummation of pre-IPO corporate reorganization; ongoing general corporate and securities representation.

Consumer Products Company

\$60 million acquisition and revolving credit facility; acquisition of consumer products division of competitor; \$20 million mezzanine acquisition financing; \$40 million term loan acquisition facility.

Global Conservation Organization

Acquisition of extensive undeveloped real property in South America.

Web-based Medical Information Provider

Initial Public Offering.

Medical Marketing Company

Acquisition of assets of division of clinical research organization.

Inter Dealer Broker

Multiple private placements of debt securities and ongoing general corporate representation.

Marketing Communications Company

Consummation of \$125 million private placement of common stock in connection with pre-IPO restructuring of 25 affiliated companies; acquisitions of specialty marketing companies; general corporate representation; initial public offering filing; sale of company.

Leading Financial Publisher

Acquisition of market data company; sale of magazine publishing company.

Leading Media Company

Acquisition of specialty magazine publishing company.

Leading Investment Bank

Public offering of \$200 million of high-yield debt securities of cable provider.

Real Estate Investment Trust

Numerous public offerings of equity securities; general corporate and securities representation.

Leading Investment Bank

Public offering of \$150 million of high-yield debt securities of pharmaceutical device manufacturer.

Leading Investment Bank

Numerous public offerings of equity securities of real estate investment trust.

Admissions

- New York

Professional Activities

MEMBERSHIPS: American Bar Association; Association of the Bar of the City of New York

Education

- New York University School of Law (J.D., 1994)
 - Member, *Journal of International Law and Politics*

- New York University (B.A., *magna cum laude*, 1991)
 - Phi Beta Kappa